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James City County Technology Incubator welcomes its first virtual client

The James City County Technology Incubator (JCCTI) recently welcomed its first virtual client, Perceiva, a provider of hosted and integrated communication solutions for small business. Perceiva's operations in the JCCTI facility will complement its current offices in Alexandria and Williamsburg. The company will use business resources provided by the Incubator to continue its aggressive growth into the integrated communications industry.

Greg M. Smith, president of Perceiva, welcomed the opportunity to work with the JCCTI. "Perceiva decided to work with the Incubator to help move business to the next step of its development," Smith continued, "With the business resources the Incubator provides, Perceiva has access to the tools we need to make a successful technology business in this area."

Tim Early, Incubator Director, added, "Perceiva is uniquely different by providing hosting services for numerous business solutions. Their new business direction – catering to small companies – enables them to meet the criteria for Incubator status."

The James City County Technology Incubator brings together the experience and knowledge of professionals in the area with budding companies in hopes of building a technology corridor in the Peninsula area, including James City County Economic Development Authority, Virginia's Center for Innovation and Technology, and the Hampton Roads Technology Council.

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